Resume – Piyush Kumar – Technical Lead

Summary

* Overall 5 Years of professional Software Development Experience with strong Object Oriented Analysis, designing and programming skills including extensive experience in Salesforce.com CRM and Force.com platform with proficiency as certified developer.
* SFDC DEV-401 Certified developer.
* Ability in providing the best solution as per user requirements and end user stories.
* Experience working across various SFDC implementations covering Sales Cloud, Service Cloud and App-exchange applications.
* In-depth experience in CRM business process like Forecasting, Campaign Management, Lead Management, Pipeline Management, Order Management, Account Management, Case Management.
* Expertise in SFDC development using Apex classes, Triggers, Visual Force, Force.com IDE, SOQL, SOSL.
* Proficient in designing of custom objects, custom fields, picklist, role-based Page Layouts, Workflow Alerts & Tasks, Validation Rules, Approval Processes, Custom Tabs, Custom Reports, report folder, report extractions to various format, design of visual force page, record types, dashboards and email generation according to application requirements.
* Extensive knowledge in implementing Security/Sharing Rules, Permission Sets, Field Level Security, Record Level Security, Profiles, roles and resource monitoring at different hierarchical level of organization.
* Designed junction objects and implemented various advanced fields like Pick list, Custom Formula Fields, Field Dependencies, Validation Rules, Work Flows, and Approval Processes for automated alerts, field updates, and email generation according to application requirements.
* Experience in Salesforce Integration using Web services API like SOAP, Rest.
* Configured and maintained user security permissions in compliance with organization needs.
* Capable of working efficiently under pressure.
* Experience in working with Salesforce.com sandbox and production environments.

Professional Experience

**CCCINFOTECH, Noida, India Aug 2014 – Till Now**

Project: NVIDIA

**Lead Technical**

**Description:**

This project is used to implement the sales process of NVIDIA. This implementation will allow lead generation & product information.

The end solution will include a customer facing platform for online selling of products, payments for pending invoice(s). It will provide the ability of managing the account to the user as well.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Taking part of technical discussion of project design
* Work on project architecture, object structure & business logic.
* Involved in requirements analysis and solution design.
* Taking part in review of code.

Project: Presto

**Lead Technical**

**Description:**

This project is used to implement the sales process of Presto who is selling large machines. This implementation will allow lead generation, Quote generation, product information, Sales process & Sales employee performance tracking.

Also keep tracking of business accounting of Presto

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Taking part of technical discussion of project design
* Work on project architecture, object structure & business logic.
* Involved in requirements analysis and solution design.
* Taking part in review of code.

Project: **PUVVNL (Govt. Project)**

**Lead Technical**

**Description:**

This project is used to implement the Consumer Billing, Meter Reading, Accounting, Report, Performance monitoring and Revenue generation.

**Environment:**

Ms.Net, SQL Server, SBM Machine Binary Files, C

**Responsibilities:**

* Taking part of technical discussion of project design
* Work on project architecture, object structure & business logic.
* Involved in requirements analysis and solution design.
* Taking part in review of code.

**SAASFOCUS, Noida, India Sep 2011 – July 2014**

Project: Celgene Sales Cloud Implementation

**Salesforce Lead Developer**

**Description:**

This project is used to implement the sales process of Celgene. This implementation will allow lead generation & enrolment of consumers with specific program.

The end solution will include a customer facing platform for online enrolments, payments for pending invoice(s) of enrolment(s), Pay-off (storage), Pay-off (C&P), referring a friend and making a gift registry. It will provide the ability of managing the account to the user as well.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Salesforce.com Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, Eclipse IDE Plug-in.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.**
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
* Used Components, static resources in the Visual force pages.
* Implemented **Apex Controller, triggers and test classes** with test code coverage of 85-100% using Force.com IDE.
* Used **field level security** along with page layouts to manage access to certain fields.
* Implemented Salesforce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
* Assisted in **Production support** and helped in troubleshooting the problems faced by the clients like **Workflows, Scheduling processes and Mapping, Creating and Scheduling Reports and Dashboards**.

**ARCS Technologies, Delhi, India Dec 2010 – Aug 2011**

**Project: PerfectYourself – Salesforce, MS.Net**

**Client: PerfectYouself, USA**

**Developer**

**Description:**

Perfectyourself is a community for all surgeons in which we maintain customer’s medical status & surgeon’s information in Salesforce using MS.Net.

I have worked on integration with Salesforce to third party system using MS.Net. Develop web service classes, triggers & outbound messages.

**Environment:**

Saleforce.com platform, Apex, Visualforce, Workflow & Approvals, Custom Objects, Custom Tabs, Email Services, HTML, Java Script, Sandbox, MS.Net, SQL Server.

**Responsibilities:**

* Developed **Visual Pages** to include custom functionality and implemented **Apex Classes** to provide functionality to the visual pages.
* Designed and deployed **Approval Processes and Auto-Response Rules for automating business logic.**
* Develop .Net pages & send info to salesforce.
* Involved in requirements analysis and solution design.
* Writing Controllers, Triggers using Apex Language.
* Designed User Interfaces using Visual Force and remote actions.
* Worked on code deployment and Test Classes.
* Interacting with onsite people on regular basis to discuss about the project activities.
* Used SOQL queries to fetch data from salesforce.
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* Implemented Salesforce best practices using standard objects like **Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards**.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.

**Education:** Master of Computer Application, UPTU, Uttar Pradesh

**Technical Skills:** CRM Tools Salesforce.com, MS.Net, SQL Server

**Salesforce Technologies:**

Apex Language, Apex Classes/Controllers, Test Classes, Apex Triggers, Standard objects, Workflow & Approvals, Apex Data Loader, AppExchange, Web Services , Reports, Dashboards, Force.com IDE, SOQL, SOSL, Custom objects, Sandbox/Production Deployment and Testing.

**Salesforce Tools**: Eclipse, Force.com Explorer, Data Loader

**Programming Languages**: C, C#, Apex

**Web Technologies**: Visual Force, HTML, JavaScript, JQuery

**Databases**: MS Access, SQL Server

**Operating Systems**: Windows, MS-DOS

**IDE's**: Eclipse, Visual Studio